BBA	Management: Pro	perty Management and Real	Estate Concentration
Name:		Year of I	Declared Major: 16-17
FALL		SPRING	
YEAR 1	2	CIS 110 (Comp Crosste)	2
Written GER COMM 111 or 241 <sup>4</sup>	3	CIS 110 (Comp Cncpts)	3
Hum GER	3 <u> </u>	ENGL 212 (Tech Writing) MATH 121 or 151	3/4
Nat Sci GER	3	BA 215 (Intro to PM)	3
BA A151 <sup>2</sup>	3	Nat Sci GER lab	3 <u> </u>
BA AISI	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	—	6/17
YEAR 2	15	1	.0/17
ACCT 201 (Financial)	3	ACCT 202 (Managerial)	3
BA 225 (Leasing in PM)	3	Hum GER	3
ECON 201 (Macro) <sup>2</sup>	3	BA 273 (Stats for Bus)	3
	3/4	ECON 202 (Micro) <sup>2</sup>	3
CIS 280 (Managerial Comm)		Fine Arts GER	3
	/16	The This OLIC	$\frac{3}{15}$
		to take any 300 or 400 level ACC	
		SAC or at http://www.uaa.alask	
		er – Upper Division Application)	
Majors with a con YEAR 3	ncentration must be decla	red on U/D application and in De	greeWorks.
BA 241 (Bus Law I)	3	BA 303 (RE Invest Fin)	3
BA 300 (OrgTheory/Beh)	3	BA 361 (HumRes Mgmt)	3
BA 325 (Corp Finance)	3	BA 388 (Glbl Bus Envi)	3
BA 343 (Prin of Mkt)	3	CIS 376 (MIS) GER Capstone	3
	$\frac{3}{3}$	CIS 376 (MIS) GER Capstone U/D PM or RE Elect <sup>3</sup>	<u>3</u>
BA 343 (Prin of Mkt) BA 302 (PM Maint)	$\begin{array}{c}3\\3\\\frac{3}{15}\end{array}$		$\begin{array}{c} 3 \\ 3 \\ 15 \end{array}$
BA 343 (Prin of Mkt) BA 302 (PM Maint) YEAR 4		U/D PM or RE Elect <sup>3</sup>	
BA 343 (Prin of Mkt) BA 302 (PM Maint) YEAR 4 BA 377 (Oper Mgmt)	3	U/D PM or RE Elect <sup>3</sup> BA 421 (PM Capstone)	3
BA 343 (Prin of Mkt) BA 302 (PM Maint) YEAR 4 BA 377 (Oper Mgmt) BA 461 (Neg/Cnflct Mgmt)	3	U/D PM or RE Elect <sup>3</sup> BA 421 (PM Capstone) BA 432 (Real Estate Law)	3 3
<ul> <li>BA 343 (Prin of Mkt)</li> <li>BA 302 (PM Maint)</li> <li>YEAR 4</li> <li>BA 377 (Oper Mgmt)</li> <li>BA 461 (Neg/Cnflct Mgmt)</li> <li>BA 462 (Strategic Mgmt)</li> </ul>	3	U/D PM or RE Elect <sup>3</sup> BA 421 (PM Capstone) BA 432 (Real Estate Law) U/D PM or RE Elect <sup>3</sup>	3 3
BA 343 (Prin of Mkt) BA 302 (PM Maint) YEAR 4 BA 377 (Oper Mgmt) BA 461 (Neg/Cnflct Mgmt) BA 462 (Strategic Mgmt) BA 306 (Real Estate Princ)	$\begin{array}{c}3\\3\\3\\3\\3\end{array}$	U/D PM or RE Elect <sup>3</sup> BA 421 (PM Capstone) BA 432 (Real Estate Law) U/D PM or RE Elect <sup>3</sup> Elective <sup>1</sup>	3 3 3
<ul> <li>BA 343 (Prin of Mkt)</li> <li>BA 302 (PM Maint)</li> <li>YEAR 4</li> <li>BA 377 (Oper Mgmt)</li> <li>BA 461 (Neg/Cnflct Mgmt)</li> <li>BA 462 (Strategic Mgmt)</li> </ul>	$\begin{array}{c}3\\3\\3\\3\\3\end{array}$	U/D PM or RE Elect <sup>3</sup> BA 421 (PM Capstone) BA 432 (Real Estate Law) U/D PM or RE Elect <sup>3</sup>	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
BA 343 (Prin of Mkt) BA 302 (PM Maint) YEAR 4 BA 377 (Oper Mgmt) BA 461 (Neg/Cnflct Mgmt) BA 462 (Strategic Mgmt) BA 306 (Real Estate Princ)	3	U/D PM or RE Elect <sup>3</sup> BA 421 (PM Capstone) BA 432 (Real Estate Law) U/D PM or RE Elect <sup>3</sup> Elective <sup>1</sup>	3 3 3
BA 343 (Prin of Mkt) BA 302 (PM Maint) YEAR 4 BA 377 (Oper Mgmt) BA 461 (Neg/Cnflct Mgmt) BA 462 (Strategic Mgmt) BA 306 (Real Estate Princ)	$\begin{array}{c}3\\3\\3\\3\\3\end{array}$	U/D PM or RE Elect <sup>3</sup> BA 421 (PM Capstone) BA 432 (Real Estate Law) U/D PM or RE Elect <sup>3</sup> Elective <sup>1</sup>	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

BA A431 Real Estate Appraisal BA A489 Entrepreneur

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redits of approved internship. Speak with your program advisor for more information.

<sup>4</sup> For BBA students, COMM A111 or COMM A241 is required for upper-division standing and is a prerequisite for CIS A280.

Admission to Upper-Division Standing does not waive individual course prerequisites. See UA Online or the catalog for course prerequisites.

NOTE: A total of 120 credits is required for the BBA degree, 48 of which must be upper-division. At least 50% of the business credits (ACCT, BA, CIS, ECON, LGOP and LOG) required for the BBA degree must be earned at the University of Alaska Anchorage.

#### A grade of C or better is required for all major requirements.

Students seeking a concentration in Property Management and Real Estate must declare their concentration on the Application for Graduation form. This is a suggested course sequence for taking courses and is not intended to take the place of the program requirements listed in the UAA Catalog. Please contact your academic advisor for more information.

# **BBA MANAGEMENT with Property Management and Real Estate Concentration**

The Property Management and Real Estate Program at CBPP focuses on the principles, theories, and practical implementation of skills required to be successful as property managers and real estate associates. Students will be introduced to residential, commercial, and industrial property management through courses in leasing, property maintenance, asset finance, real estate law, human resource management, and negotiation/conflict management. This program prepares students for career opportunities in private organizations, corporations, government agencies, non-profit organizations, and self-employment. Students may find employment in several fields across the real estate industry including property management; real estate sales and leasing; property development and acquisitions; as well a real estate administration.

Meet with your advisor to learn about the BBA in Management: Property Management and Real Estate Concentration and employment options in this field.

#### Contact

Management and Marketing Department Chair Dr. Edward Forrest at (907) 786-4161 or <u>ejforrest@alaska.edu</u>

or The College of Business and Public Policy Student Advising Center (SAC) (907) 786-4100 or <u>sac@alaska.edu</u>

## Learn and develop your abilities

Leasing and marketing properties Evaluating income property Understanding the law and leasing Establishing relationships with tenants Managing properties Controlling inventory Establishing and maintaining a property maintenance program Managing capital improvements Managing property assets Understanding cash flow and financial performance Creating and maintaining an operating budget Measuring and assessing customer service

## Prepare for a professional designation

National Apartment Leasing Professional® (NALP) Certified Apartment Manager® (CAM) Certified Property Manager® (CPM®)

## Seek a specific career

Property Manager Asset Manager Sales Manager Real Estate Sales Administrative Services Manager



UAA College of Business and Public Policy BBA Management Accredited by AACSB International

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