

Name:

Year of Declared Major: 15-16

## FALL

## SPRING

## YEAR 1

Written GER	3	_____	_____	CIS 110 (Comp Cncpts)	3	_____	_____
COMM 111 or 241 <sup>4</sup>	3	_____	_____	ENGL 212 (Tech Writing)	3	_____	_____
Hum GER	3	_____	_____	MATH 121 or 151	3/4	_____	_____
Nat Sci GER	3	_____	_____	BA 215 (Intro to PM)	3	_____	_____
Soc Sci GER <sup>2</sup>	<u>3</u>	_____	_____	Nat Sci GER lab	<u>4</u>	_____	_____
	15				16/17		

## YEAR 2

ACCT 201 (Financial)	3	_____	_____	ACCT 202 (Managerial)	3	_____	_____
Hum GER	3	_____	_____	BA 225 (Leasing in PM)	3	_____	_____
ECON 201 (Macro)	3	_____	_____	BA 273 (Stats for Bus)	3	_____	_____
MATH 221 or 251	3/4	_____	_____	ECON 202 (Micro)	3	_____	_____
CIS 280 (Managerial Comm)	<u>3</u>	_____	_____	Fine Arts GER	<u>3</u>	_____	_____
	15/16				15		

*The Upper-Division Standing application is required to take any 300 or 400 level ACCT, BA, CIS, ECON, or LOG courses.<sup>5</sup> Application is located in the SAC or at <http://www.uaa.alaska.edu/cbpp/> (Click Students Advising Center – Upper Division Application)*

*Majors with a concentration must be declared on U/D application and in DegreeWorks.*

## YEAR 3

BA 241 (Bus Law I)	3	_____	_____	BA 303 (PM Finance)	3	_____	_____
BA 300 (OrgTheory/Beh)	3	_____	_____	BA 361 (HumRes Mgmt)	3	_____	_____
BA 325 (Corp Finance)	3	_____	_____	CIS 376 (MIS)GER Capstone	3	_____	_____
BA 343 (Prin of Mkt)	3	_____	_____	U/D PM or RE Elect <sup>3</sup>	3	_____	_____
BA 302 (PM Maint)	<u>3</u>	_____	_____	Elective <sup>1</sup>	<u>3</u>	_____	_____
	15				15		

## YEAR 4

BA 377 (Oper Mgmt)	3	_____	_____	BA 421 (PM Capstone)	3	_____	_____
BA 461 (Neg/Cnflct Mgmt)	3	_____	_____	BA 432 (Real Estate Law)	3	_____	_____
BA 462 (Strategic Mgmt)	3	_____	_____	U/D PM or RE Elect <sup>3</sup>	3	_____	_____
U/D PM or RE Elect <sup>3</sup>	3	_____	_____	Elective <sup>1</sup>	3	_____	_____
Elective <sup>1</sup>	<u>3</u>	_____	_____	Elective <sup>1</sup>	<u>0-2</u>	_____	_____
	15				12-14		

<sup>1</sup> Upper or lower division courses.

<sup>2</sup> ECON 201 **or** ECON 202 (not both) may be used to satisfy 3 credits of Social Science GER (3 credits must be non-business credits).

<sup>3</sup> Complete at least 9 credits from the following upper-division Property Management (PM) or Real Estate (RE) electives:

BA A306 Real Estate Principles

BA A320 Real Estate Finance

BA A395 Property Management Internship (3-6cr)\*

BA A431 Real Estate Appraisal

BA A489 Entrepreneur

\* Students may waive experience requirements for national designations with 6-credits of approved internship. Speak with your program advisor for more information.

<sup>4</sup> For BBA students, COMM A111 or COMM A241 is required for upper-division standing and is a prerequisite for CIS A280.

<sup>5</sup> Admission to Upper-Division Standing does not waive individual course prerequisites. See UA Online or the catalog for course prerequisites.

**NOTE:** A total of 120 credits is required for the BBA degree. At least 50% of the business credits (ACCT, BA, CIS, ECON, LGOP and LOG) required for the BBA degree must be earned at the University of Alaska Anchorage. A minimum of 45 upper-division credits is required. **A grade of C or better is required for all major requirements.**

*Students seeking a concentration in Property Management and Real Estate must declare their concentration on the Application for Graduation form.*

**A grade of C or better is required for all major requirements.**

**This is a suggested course sequence for taking courses and is not intended to take the place of the program requirements listed in the UAA Catalog.**

**Please contact your academic advisor for more information.**

UA is an AA/EO employer and educational institution and prohibits illegal discrimination against any individual:

<http://www.alaska.edu/titleIXcompliance/nondiscrimination/>

## **BBA MANAGEMENT with Property Management and Real Estate Concentration**

The Property Management and Real Estate Program at CBPP focuses on the principles, theories, and practical implementation of skills required to be successful as property managers and real estate associates. Students will be introduced to residential, commercial, and industrial property management through courses in leasing, property maintenance, asset finance, real estate law, human resource management, and negotiation/conflict management. This program prepares students for career opportunities in private organizations, corporations, government agencies, non-profit organizations, and self-employment. Students may find employment in several fields across the real estate industry including property management; real estate sales and leasing; property development and acquisitions; as well a real estate administration.

Meet with your advisor to learn about the BBA in Management:  
Property Management and Real Estate Concentration and employment options in this field.

### **Contact**

Management and Marketing Department Chair  
Dr. Edward Forrest at (907) 786-4161 or [ejforrest@uaa.alaska.edu](mailto:ejforrest@uaa.alaska.edu)  
or

The College of Business and Public Policy Student Advising Center (SAC)  
(907) 786-4100 or [sac@uaa.alaska.edu](mailto:sac@uaa.alaska.edu)

### **Learn and develop your abilities**

- Leasing and marketing properties
- Evaluating income property
- Understanding the law and leasing
- Establishing relationships with tenants
- Managing properties
- Controlling inventory
- Establishing and maintaining a property maintenance program
- Managing capital improvements
- Managing property assets
- Understanding cash flow and financial performance
- Creating and maintaining an operating budget
- Measuring and assessing customer service

### **Prepare for a professional designation**

- National Apartment Leasing Professional® (NALP)
- Certified Apartment Manager® (CAM)
- Certified Property Manager® (CPM®)

### **Seek a specific career**

- Property Manager
- Asset Manager
- Sales Manager
- Real Estate Sales
- Administrative Services Manager

UAA College of Business and Public Policy BBA Management Accredited by AACSB International



Retrieved from

College of Business and Public Policy - <http://www.uaa.alaska.edu/cbpp/property-management/index.cfm>  
Alaska Career Information Systems - [https://acpe.alaska.gov/STUDENT-PARENT/College\\_Career/AKCIS](https://acpe.alaska.gov/STUDENT-PARENT/College_Career/AKCIS)  
O\*Net OnLine - <http://www.onetonline.org/>