

CURRICULUM VITAE

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QUALIFICATIONS

- **Ph.D.** London Metropolitan University, U.K.
Dissertation Topic:
A MODEL FOR LOGISTICS MANAGEMENT IN A POST-SOVIET
TRANSITIONAL ECONOMY
- **Ph.D. (Honorary)** Kazakhstan Institute of Management, Economics and
Strategic Research, Almaty, Kazakhstan.
- **Masters of Business Administration**, Specializing in Small Business
Development. University of Greenwich, London.
Thesis: THE INFLUENCE OF ATTENDING EXHIBITIONS ON THE BUYING
BEHAVIOR OF PROCUREMENT STAFF
- **Bachelors of Business Studies (Honors Degree)**, Specializing in
Marketing.
University of Dublin.
Thesis: THE EMPLOYMENT AND SOCIAL EFFECT OF THE ANCO LINC
PROGRAM
- **Diploma in Computers in Education.**
Trinity College, Dublin.
- **Diploma in Hospital Administration.**
Irish Institute of Hospital Administrators, Dublin.
- **Diploma in Materials Handling.**
Materials Handling Institute, Dublin.
- **Diploma in Purchasing and Materials Management.**
Irish Institute of Purchasing and Materials Management, Dublin.
- **Advanced Certificate in Materials Management.**
Irish Institute of Purchasing and Materials Management, Dublin.
- **Certificate in Storekeeping.**
Irish Institute of Purchasing and Materials Management, Dublin.
- **Certificate in Administering and Interpreting the Myers-Briggs Type
Indicator.**
Center for Applications of Psychological Types, Gainesville, FL.
- **Certificate in Administering and Interpreting the MMTIC.**
Center for Applications of Psychological Types, Gainesville, FL.

WORK EXPERIENCE

- | | |
|-----------------------|--|
| 2014 - present | <i>Professor, Department of Management and Marketing</i>
<i>University of Alaska Anchorage</i> |
| 2010 - 2014 | <i>Professor and Chair, Department of Logistics</i>
<i>University of Alaska Anchorage</i> |
| 2006 - 2010 | <i>Associate Professor of Logistics</i>
<i>University of Alaska Anchorage</i> |
| 2004 - 2006 | <i>Assistant Professor of Logistics</i>
<i>University of Alaska Anchorage</i> |
| 2002 - 2004 | <i>Vice President, Corporate Affairs</i>
<i>Federal Management Systems, Inc., Washington, DC</i> |
| 1999 - 2002 | <i>Assistant Professor of Logistics</i>
<i>University of Alaska, Anchorage</i> |
| 1996-1999 | <i>Director MBA Program TACIS</i>
<i>Team Leader (Consortium Project Leader: ESADE Spain)</i>
<i>Professor of Supply Chain Management</i>
<i>Kazakhstan Institute of Management, Economics and Strategic Planning Almaty, Kazakhstan (KIMEP)</i> |
| 1993-1996 | <i>Associate Professor of Logistics & Supply Chain Mgmt</i>
<i>Kazakhstan Institute of Management, Economics and Strategic Planning. Almaty, Kazakhstan.</i> |
| 1987-1993 | <i>Senior Lecturer (U.S. equivalent - Associate Professor), MBA, BA, Diploma, and BTEC programs.</i>
<i>University of North London.</i> |
| 1988-1993 | <i>Short Course Program Director, Mgmt Development Unit.</i>
<i>University of North London.</i> |
| 1977-1987 | <i>Lecturer and Training Advisor.</i>
<i>Irish Industrial Training Authority, Dublin.</i> |
| 1976-1977 | <i>Procurement Systems Development Officer.</i>
<i>Federated Hospital Board, Dublin.</i> |
| 1973-1976 | <i>General Spare Parts Manager.</i>
<i>H.B.Dennis Motors, Dublin.</i> |

AWARDS EARNED

- **Recognition for Excellence in Instruction, U.S. Forest Service, 2013.**
- **Alaska Department of Labor Grant: Workforce Development for Logistics Operations, 2012.**
- **Nominated for the UAA Chancellor's Award for Excellence, Service to Students, 2008.**
- **Competitive Research Grant.**
Awarded by the Small Business Development Center, Anchorage, Alaska, 2002.
Research Topic: Third Party Logistics Service Providers and Alaska's Small Business Market.
- **Honorary Ph.D.**
In February 1999, the Board of Studies of the Kazakhstan Institute of Management, Economics and Strategic Planning awarded me an honorary Ph.D. for my contribution to the development of the institute, particularly the development of the MBA program.
- **Associate Fellowship.**
Awarded by the Singapore Institute of Purchasing and Materials Management, 1991, for establishing a joint Diploma in Purchasing and Materials Management. My sponsoring institution, University of North London, was concurrently awarded the Gold Commendation Award for Services.

SHORT COURSES DESIGNED, MANAGED, AND TAUGHT

- 2008-2014** *Entrepreneurship and Logistics, Alaska ACTE Conference*
Personality & Communication Skills, FMS Overseas Embassy Contracts
DLR Awareness and Action, FMS Overseas Embassy Contracts
Fundamentals of Leadership and Management, various clients worldwide
Personality & Communication Skills, FMS Overseas Embassy Contracts
- 2007** *Preparing to Lead in the 21st Century, Bureau of Engraving and Printing*
Understanding Emotional Intelligence, Bureau of Engraving and Printing
Constructive Conflict Resolution, Bureau of Engraving and Printing
Foundations of Cultural Diversity, FMS Overseas Embassy Contracts
Leadership and Conflict, Washington, DC Summer Schools SYEP
- 2004-2006** *Senior Leadership Program, Bureau of Engraving and Printing*
- 2003** *Foundations in Modern Management Concepts, FMS*
Marketing Your Project, FMS
Time Management, FMS
Negaholism and Conflict Resolution, FMS
Change Management, FMS
Holding Successful Meetings, FMS
Supreme Teams, FMS
Legal Issues in Business and Federal Contracting, FMS
Exceeding Customer Expectations, FMS
Foundations in Strategic Management, FMS
- 2001** *Marketing and Customer Loyalty, FMS*
Negaholism in the Workplace and Conflict Resolution, FMS

- Tactical On-Site Project Managers Workshop, FMS*
Entrepreneurial Skills for the Small Business, University of Guyana
Interpersonal Skills for the Workplace, FMS
Supreme Team Building Workshop, FMS
- 1996** *Purchasing Skills Development, British Aerospace*
Logistics Workshop, North Regional Health Board, U.K.
Series of workshops on Strategic Management and Supply Chain Management, and Projects, Brunei Shell (International), Brunei
- 1995** *Introduction to Logistics in Marketing, Telstra, Kazakhstan*
Training Needs Analysis, ELF Oil, Actubinsk, Kazakhstan
- 1994** *Management Workshop, Peace Corps Business Center, Taldykurgan, Kazakhstan*
- 1993** *Strategic Management, Kings Hospital, London*
International Purchasing, Chartered Institute of Purchasing & Supply, U.K.
- 1992** *Introduction to Purchasing, Civil Aviation Authority, U.K.*
Logistics Implementation, Singapore Institute of Purchasing & Mat. Mgmt.
Advanced Negotiation Skills, Avon Cosmetics, Northants, U.K.
- 1991** *Introduction to Purchasing, Ministry of Defense, U.K.*
Women into Management, European Social Fund
Logistics, North West Thames Regional Health Authority
Introduction to Marketing, North West Thames Regional Health Authority
Logistics, Ministry of Defense, U.K.
Sponsorship Negotiations, Sports Development Officers, U.K.
Practical Negotiation Skills, Singapore Institute of Purchasing Mgmt.
Distance Learning Workshop, Shell (UK) Wilmslow
- 1990** *Materials and General Management Skills, Mark Abraham Ltd., London*
Introduction to Purchasing, North West Thames Regional Health Authority
Retail Management, Ladbroke Racing and William Hill Ltd.
Inventory Management, British Gas Plc.

PUBLICATIONS

- ***Warehouse Management and Inventory Control, Second Edition*** (co-author), Access Education Press, August 3, 2015. ISBN 978-1934231043.
- ***Fundamentals of Purchasing and Supply Management*** (co-editor), Access Education Press, July 31, 2014. ISBN 978-1934231036.
- ***Looking at Logistics: A Practical Introduction to Logistics, Customer Service, and Supply Chain Management*** (co-author), Access Education Press, December 12, 2013. ISBN 978-1934231050.
- **"The Wonderful World of Purchasing"** (co-author) in *Fundamentals of Purchasing & Supply Management*, Access Education Press, July 31, 2014. ISBN 978-1934231036.
- **"A Closer Look at Purchasing & the Procurement Process"** (co-author) in *Fundamentals of Purchasing & Supply Management*, Access Education Press, July 31, 2014. ISBN 978-1934231036.
- **"Purchasing the Right Quantity"** (co-author) in *Fundamentals of Purchasing & Supply Management*, Access Education Press, July 31, 2014. ISBN 978-1934231036.
- **"Looking at Time and Place"** in *Fundamentals of Purchasing & Supply Management*, Access Education Press, July 31, 2014. ISBN 978-1934231036.
- **"Understanding the Right Price"** (co-author) in *Fundamentals of Purchasing & Supply Management*, Access Education Press, July 31, 2014. ISBN 978-1934231036.
- **"Supplier Selection"** (co-author) in *Fundamentals of Purchasing & Supply Management*, Access Education Press, July 31, 2014. ISBN 978-1934231036.
- **"Understanding Negotiation in the Purchasing Process"** (co-author) in *Fundamentals of Purchasing & Supply Management*, Access Education Press, July 31, 2014. ISBN 978-1934231036.
- **"Purchasing, Contracts, and the Law"** in *Fundamentals of Purchasing & Supply Management*, Access Education Press, July 31, 2014. ISBN 978-1934231036.
- **"Purchasing on the Global Stage"** (co-author) in *Fundamentals of Purchasing & Supply Management*, Access Education Press, July 31, 2014. ISBN 978-1934231036.
- ***"Purchasing and Personality: A Review of the Literature and a Case for Further Research,"*** *International Journal of Procurement Management*, Vol. 2, No. 1/2, 2009.
- ***Looking at Logistics: A Practical Introduction to Logistics, Customer Service, and Supply Chain Management***, co-author N. Harrison, Access Education, Alaska. 2008. ISBN 978-1-934231-01-2.
- ***Warehouse Management and Inventory Control***, co-author N. Harrison, Access Education, Alaska. 2007. ISBN 978-1-934231-02-9.
- ***Stores and Distribution Management***, co-authors R. Carter and S. Emmett, Liverpool Business Publishing. 2005. ISBN 1 903500 05 2.
- ***Integrated Materials Management***, co-author R. Carter, Financial Times and Pitman Publishers, Framework Series, Pitman. 1993. ISBN 0 7121 1038 0.
- ***"A Model for Logistics Management in a Post-Soviet Central Asian Transitional Economy,"*** *Journal of Business Logistics*, Vol. 27, No. 2, 2006.
- ***"An Argument for the Use of Personality Type Theory in Supply Chain Management,"*** Conference Paper for the 2006 CSCMP Annual Conference, San Antonio, Texas.
- ***"Issues in Supply Chain Management in the Republic of Kazakhstan,"*** Conference Paper for the 2006 CSCMP European Research Seminar.

- **“Developing Human Capital: Talent Management,”** Conference Paper for the 2006 EFMD-CEIBS conference, Leading China’s Future.
- **“Coping with Powerful Distributors: A Look at North American and European Companies in Kazakhstan’s Transitional Economy,”** Journal of Marketing Channels: Special Issue in Industrial Distribution, 2004.
- **Third Party Logistics Service Providers and Alaska’s Small Business Market** (monograph), Alaskan Small Business Development Center, 2002.
- Price, P. M, Turetayev, D, and Voinov, Vasily, **Remarks on Environmental Factors That Effect Companies’ Supply Chain Operations in Kazakhstan**, Central Asian Journal of Management, Economics and Social Research, The KIMEP Center for Research and Development, Yale Center for International and Area Studies, USA, Number 2, June 2001.
- **“Supply Chain Management in a Transitional Economy,”** Conference Working Paper, Research Workshop, Copenhagen Business School and the Kazakhstan Institute of Management, Economics and Strategic Research, Almaty, Kazakhstan. 4th to 6th June 1998
- **Reviewer: Logistics Contribution to Better Health in Developing Countries**, John Snow, Washington DC. 2000.
- **Introduction to Marketing**, Staff Development Programme, Distance Learning Module, Shell (International, The Hague) 1995.
- **Inventory Management**, Staff Development Program, Distance Learning Module, Shell (International, The Hague). 1993.
- **Supervisory Management**, Staff Development Program, Distance Learning Module, Shell (International, The Hague). 1993.
- **Introduction to Purchasing and Supply**, Distance Learning Module, Shell (UK), Foundation Stage Chartered Institute of Purchasing and Supply Diploma. 1992.
- **Logistics**, Distance Learning Module, DPSS (UK), Professional Stage Chartered Institute of Purchasing and Supply Diploma. 1991.

CONFERENCE PROCEEDINGS AND PRESENTATIONS

- **“Growing a Logistics and Supply Chain Workforce: Exciting Developments in Career-Based Programs at the University of Alaska Anchorage,”** peer-reviewed and accepted for ACTE Career Tech Vision 2014 National Conference. November 2014.
- **“Leadership Skills and the 21st Century Purchaser: A Model for Professional Development,”** 71st Annual Pacific Northwest Purchasing Conference, October 6, 2014.
- **“Lessons in Learning Styles in the Workplace,”** Alaska Native Tribal Health Consortium’s Statewide Tribal Business Office Conference, May 26, 2015.
- **“Online Logistics Education Opportunities at UAA,”** monthly meeting of NAPM Alaska, May 14, 2015.
- **“Developing Human Capital for the Global Supply Chain,”** 7th Annual Trade is Transportation Conference, November 22, 2013.

EDITORIAL REVIEW BOARDS

- **International Journal of Procurement Management (IJPM)**, InderScience Publishers, ISSN (Online): 1753-8440, ISSN (Print): 1753-8432.
- **SJI Journal of Marketing**, Scientific Journals International, ISSN 1556-6757.
- **Management Research Review** Communication of emergent international management research, ISSN: 2040-8269

MEMBERSHIP IN PROFESSIONAL INSTITUTES

- Council of Supply Chain Management Professionals (USA): Past Education Chair, Roundtable of Alaska
- Chartered Institute of Purchasing and Supply (UK)
- Institute of Logistics (UK)
- Irish Institute of Purchasing and Supply (Ireland) - Education Committee
- Associate Fellow, Institute of Purchasing and Materials Management (Singapore) - External Moderator Diploma of Purchasing and Supply
- Past National Council Member, Institute of Materials Handling (Ireland)
- Association of Psychological Type (USA)

ACADEMIC REFERENCES

Dr. Eric Cornuel

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European Foundation For
Management Development
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Mr. Dennis Mitchell

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