



# **Agreement**

**between**

**University of Alaska Anchorage, USA**

**and**

**Nankai University, Peoples Republic of China**

This Agreement is dated on \_\_\_\_\_ 2014, and made between

(1) University of Alaska Anchorage, 3211 Providence Drive, Anchorage, AK 99508, USA. (herein referred to as "UAA")

(2) Nankai University, 94 Weijin Road, Nankai, Tianjin, 300071, P.R.China. (herein referred to as "NK");

## **OBJECTIVES**

The objective of this Agreement is to establish a formal link between UAA and NK and to collaborate to offer a combined graduate program, whereby students from NK complete a year of study in China and then another 1-1.5 years at UAA. At the successful completion of the requirements for both degrees, students will obtain a master's degree from NK and an MBA degree from UAA.

## **NOW, THEREFORE, NK and UAA AGREE as follows:**

1. Subject to the following terms and conditions, UAA will consider NK students from the master of economics programs at Nankai's Institute of State Economy or affiliated to Nankai's Institute of State Economy for admission to the MBA programs in UAA's College of Business and Public Policy.
2. Those Nankai students who have successfully completed their undergraduate degree and are affiliated to Nankai University and who fulfil UAA's other standard requirements for admission including satisfying the College of Business and Public Policy's English Language requirements shall be eligible to apply for admission. Nankai students will provide verification of course and degree completion through World Education Services, according to the UAA policies for international students published on the UAA public website and in the UAA catalog.
3. Students should make individual application to UAA using UAA's online International Student Application for Admission. UAA will provide support and guidance to Nankai University students during the application process.
4. UAA will charge full non-resident graduate tuition and fees. Tuition and fees will be in the amounts set by the University of Alaska Board of Regents and published on the UAA public website and in the UAA catalog.
5. Once admitted to UAA, students registered at UAA pursuant to this agreement will be subject to University of Alaska and UAA policies, regulations, and rules applicable to all UAA students.
6. Student records and information are subject to the Family Education Rights and Privacy Act ("FERPA"), 20. U.S.C. 1232(g). UAA must have written permission from students to release such student records and information to other parties including the partner institution. The Parties agree to treat personally identifiable information contained in student educational records as confidential and will not release such information to third parties without the written consent of the students whose educational records are sought.

7. Intellectual property: Both Ownership of intellectual property developed by Nankai students while attending UAA shall be governed by Board of Regents' Policy P10.07.050 and University Regulations R10.07.050. UAA and Nankai students are subject to and shall adhere to United State export control laws, including but not limited to the International Trafficking in Arms Regulations ("ITAR") and the Export Administration Regulations ("EAR").
8. Both NK and UAA may make reference to these arrangements in publishing details of modules and programs of study, provided that any use of UAA's name and logo by Nankai University is previously approved in writing by UAA. Any material or copy intended for publication which refers in any way to UAA must be approved in writing by UAA in advance of publication.
9. Depending on budget, both parties may nominate one or more (up to a maximum of 2 per academic year) of its academic staff to visit the other university for the purpose of guest talks, lecturing, advanced study or research, subject to the approval of the host university. In such cases, the sending university will provide its employee with normal salary based on the sending institution's regulation and pay travel and accommodation costs and medical insurance fees. The host university will provide institutional library and research facilities where reasonably possible.
10. Co-operative research is to be encouraged as individual scholars or departments establish contact and develop mutual interests. The cost and conditions of such agreements will be negotiated individually, and will be the subject of separate written agreements signed by the duly authorized signatories of the parties.
11. The number of students recruited to the joint program for the first year is limited to 12 students. The parties may mutually agree to adjust the number of participants in future years. .
12. UAA will admit Nankai students in early 2015, to start classes on the UAA campus in Fall 2015, following a year of study at Nankai University.
13. The appendix provides information regarding the academic program requirements, admissions, transfer credit, tuition and fees, housing, and roles and responsibilities and is incorporated in this agreement by reference.

#### **DURATION, TERMINATION AND DISPUTE**

1. This Agreement shall continue for a period of five years from the date last signed. The Agreement shall be reviewed after two years and may be modified by mutual written agreement of the parties if deemed necessary in order to adjust operating procedures to achieve the intend of the parties. The Agreement shall be reviewed not less than six months prior to its expiration, at which time the parties may agree to renew the agreement for an additional five year period, or as the parties otherwise agree.

2. Either party may terminate the Agreement by giving at least six month's written notice to the other provided that termination in this context only relates to not accepting any further students and the parties agree that their respective obligations to students already registered at UAA or those students that have already have been offered places by UAA and meet the requirements for progression to UAA shall continue to be honored by both parties.
3. In the event of dispute, the parties agree that the dispute shall be referred to the Head persons of both Universities, who will endeavor to resolve the matter. If after 30 days, the matter is still unresolved, either party may terminate this Agreement on three month's written notice and the parties agree that their respective obligations to students already registered at UAA or those students that have already have been offered places by UAA and meet the requirements for progression to UAA shall continue to be honored by both parties.
4. This agreement shall be governed by and interpreted in accordance with the laws of the State of Alaska. Venue for any legal dispute arising out of this Agreement shall be in the Superior Court for the State of Alaska, Third Judicial District at Anchorage.

This agreement is not considered to be a contract creating legal and financial relationships between the parties. The agreement is designed, rather, to facilitate and develop a genuine and mutually beneficial relationship.

#### **MODIFICATION**

Any modification to this Agreement shall be in writing and signed by the duly authorized signatories for both parties.

#### **FORCE MAJEURE**

Both parties shall be released from their respective obligations in the event of war, insurrection, national emergency, terrorism, government restrictions, acts of god, industrial action, unforeseen closure of UAA or if any other cause beyond the reasonable control of either party renders the performance of this Agreement impossible and neither party shall be liable to the other in damages in such instance.

#### **ENTIRE AGREEMENT**

This Agreement and its appendix constitute the entire agreement between the parties and override all other understandings.

#### **Institutional signatories**

Signed on behalf of the University of      Signed on behalf of Nankai University

Alaska Anchorage, USA



Thomas Case  
Chancellor

Date: 17-06-2014



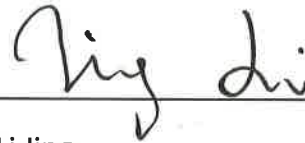
GONG Ke,  
President, Nankai University

Date: 17-06-2014



Elisha "Bear" Baker,  
Provost

Date: 6-17-14




Li Jing,  
Standing Vice-Dean, Postgraduate School

Date: 17-06-2014



Rashmi Prasad,  
Dean, College of Business and Public Policy

Date: 6/17/14



Xia Bin,  
Dean, Institute of State of Economy

Date: 2014.6.17

**APPENDIX to the Agreement Between**

**University of Alaska Anchorage, USA  
and  
Nankai University, Peoples Republic of China**

**Program**

Nankai University students will be eligible to apply for admission to the following master's program in UAA's College of Business and Public Policy:

**MBA Program**

The UAA MBA degree requires 36 credits, plus 9 additional foundation credits for students who have not completed undergraduate degrees in business. Nankai students can take advantage of the following course waivers:

- **Foundation courses:** Foundation courses will be waived for Nankai students who have completed appropriate undergraduate courses in accounting, finance, and economics within the past five years.
- **Transfer courses:** Nankai students who complete two core courses (in Marketing, and in Business Intelligence and Analytics) and one eligible elective course in China, will be able to transfer those three courses to UAA, to count them towards the MBA requirements. The list of courses approved for transfer must be agreed upon prior to the first students arriving to UAA, or course transfers will be subject to the approval of the Director of Graduate Programs in CBPP.
- **Second Master's:** Students eligible to receive Nankai's master's degree, can receive an MBA with a total of 30 credits, of which at least 21 must be credits taken in residence at UAA.

Nankai students who qualify for the three waivers above (foundation courses, transfer courses and second Master's) will qualify to obtain their MBA with only 21 credits from UAA. Students who qualify for only some or none of the waivers will need to take additional credits above 21 to obtain their MBA, as required by the UAA Catalog then in effect. The current list of course requirements is summarized in the table below.

<b>Requirement type</b>	<b>Credits</b>	<b>Course number</b>	<b>Course title</b>	<b>Notes</b>
Foundation course	3	ACCT A601	Accounting Foundations for Executives	Waived for students who have had an accounting course in the past five years
Foundation course	3	ECON A602	Introduction to Economics	Waived for students who have had a microeconomics course

			for Managers	and a macroeconomics course in the past five years
Foundation course	3	BA A603	Fundamentals of Finance	Waived for students who have had a finance course in the past five years
Core course	3	BA A610	Business Intelligence and Analytics	Can be transferred if taken at Nankai
Core course	3	BA A613	Applied Leadership	Must be taken at UAA
Core course	3	BA A632	Organizational Behavior and Foundations of Behavioral Science	Must be taken at UAA
Core course	3	BA A635	Current Marketing Issues Seminar	Can be transferred if taken at Nankai
Core course	3	BA A636	Financial Decision Making	Must be taken at UAA
Core course	3	ACCT A650	Seminar in Executive Uses of Accounting	Must be taken at UAA
Core course	3	BA A655	Strategic Management Seminar	Must be taken at UAA
Executive focus	3	Select one course from the list of possible choices in the UAA Catalog.		Must be taken at UAA
Capstone	3	Select one course from the list of possible choices in the UAA Catalog.		Must be taken at UAA
Elective courses	3-9	Must be graduate level courses.		Up to 9 credits taken at Nankai can be counted towards MBA electives

### Program and University Admission Requirements

- All candidates entering a UAA MBA program under this agreement must have obtained a full-time Bachelor's degree, and must submit a translated English transcript listing courses and grades, and a statement of educational equivalence from the World Education Services, in accordance to UAA policies for

international students (published on the UAA public website and in the UAA catalog.)

- All applicants must take the GMAT, unless they qualify for a waiver based on GPA.
- GPA  $\geq$  3.5 (GMAT can be waived). If GPA  $<$  3.5, then students need to take GMAT to meet the requirement of GMAT + 200\*GPA  $>$  1150. All candidates entering a UAA MBA program under this agreement must meet the normal admission requirements for English Language as set out by UAA: TOEFL  $\geq$  80 (Internet based exam scale); UAA will also accept an IELTS score of 6.5.
- Students also need to submit a statement of purpose, a resume and three reference letters when they apply to the UAA MBA program under this agreement. Students must submit their application online as detailed in UAA's published admissions procedures.

### **For Questions concerning the MBA Admissions Process**

Janet E. Burton  
Graduate Program/Academic Schedule Coordinator  
College of Business & Public Policy, RH 304  
(907) 786-4171  
[anjeb@uaa.alaska.edu](mailto:anjeb@uaa.alaska.edu)

### **For Questions concerning UAA Admissions, Financial Certification Documents, and Visa Process:**

**David Racki, International Student Admissions Officer and Advisor**  
UAA Enrollment Services  
3901 Old Seward Highway  
P.O. Box 141629  
Anchorage, AK 99514-1629  
01-907-786-1573  
[international@uaa.alaska.edu](mailto:international@uaa.alaska.edu)  
<http://www.uaa.alaska.edu/international-student-services/>

### **Tuition and Fees**

Students will be responsible for all tuition and fees, including course fees, student fees, the network charge, health insurance, textbooks and supplies. Students will also be responsible for housing and meals. Students will be charged standard UAA graduate tuition rates for non-residents. UAA publishes tuition and fees for the upcoming academic year (UAA's academic year begins with fall semester) prior to March 1 of each year. Nankai students and administrators can receive a list of tuition and fees by contacting UAA Enrollment Services on or after March 1 each year. Students will be responsible for meeting payment deadlines. Tuition, fees, housing, and other charges will be refunded in accordance with UAA's policies and procedures if students cancel or withdraw from the program.

### **For Questions concerning UAA Housing**

NK-UAA 2014



Campus housing will be guaranteed for all successful applicants who apply by June 1 for fall arrival. Students should refer to the website or contact the Director to find out about availability, deadlines, costs, deposits, and required immunizations.

David Weaver, Director  
Commons Building, Suite 101  
3700 Sharon Gagnon Lane  
Anchorage, AK 99508  
[dweaver@uaa.alaska.edu](mailto:dweaver@uaa.alaska.edu)  
(907) 751-7212  
<http://www.uaa.alaska.edu/on-campus-living/>

### **Administration**

Nankai University will nominate a contact person who will be responsible for liaison with UAA. UAA will nominate a contact person who will co-ordinate the administration of the agreement and will be responsible for liaison with the contact person at Nankai University.

### **Roles and Responsibilities**

Professor Bogdan Hoanca, Director of the MBA Program at the University of Alaska Anchorage and Professor Jinping Dai at Nankai University are the main contact persons and are designated responsible for coordinating the relevant collaborative activities.

Bogdan Hoanca, Ph.D.  
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Director of Graduate Programs  
College of Business and Public Policy  
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Institutional Signatories:

Signed on behalf of the University of  
Alaska Anchorage, USA

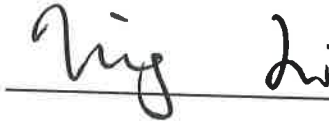
Signed on behalf of Nankai University



Elisha "Bear" Baker,

Provost

Date: 6-17-14



Li Jing,

Standing Vice-Dean, Postgraduate School

Date: 17-06-2014



Rashmi Prasad,

Dean, College of Business and Public Policy

Date: 6/17/14



Xia Bin,

Dean, Institute of State of Economy

Date: 2014.6.17